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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINS	NING 1/1/2004 A	•	31/2004 MM/DD/YY
A	REGISTRANT IDENTIFICAT	ION	
Horold A. Uph	Shim a + Associate UNOL OF BUSINESS: (Do not use P.O. Box No		FIRM I.D. NO.
21 Merchants Row, Suite	5		
	(No. and Street)		
Boston	MA	0210	9
(City)	(State)	(Zip Cod	e)
NAME AND TELEPHONE NUMBER Harold H. Oshima	OF PERSON TO CONTACT IN REGA	(617)	523-1527 Code – Telephone Number)
В.	ACCOUNTANT IDENTIFICAT	ION	
INDEPENDENT PUBLIC ACCOUNT David Merfeld LLC	ANT whose opinion is contained in this (Name - if individual, state last, first, mi		
21 Merchants Row	Boston	MA	02109
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			BBAAFAAF
☑ Certified Public Accoun	tant	~ <i>Í</i>	PROCESSE
☐ Public Accountant		$\sqrt{\mathcal{O}}$	APR 1 1 2005
☐ Accountant not resident	in United States or any of its possessions	s.	THOMSON
	FOR OFFICIAL USE ONLY		FINANCIAL

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

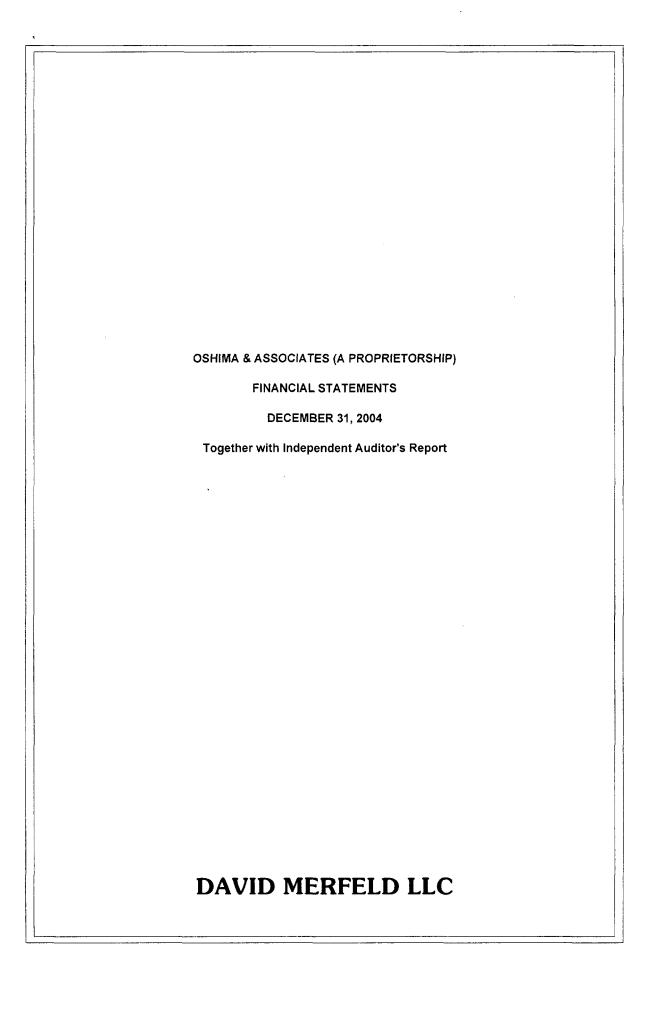
SEC 1410 (06-02)

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VF-24-05

OATH OR AFFIRMATION

I,	Harold H. Oshima	, swear (or affirm) that, to the best of
my kn		financial statement and supporting schedules pertaining to the firm of
	Oshima & Associates	, as
of	December 31	, 20_04, are true and correct. I further swear (or affirm) that
neithe	r the company nor any partner, propri	etor, principal officer or director has any proprietary interest in any account
classi	fied solely as that of a customer, excep	at as follows:
		Signature
		Signature
		President
1	11 001	Title
$\langle \rangle_{\alpha}$	month C Setts	_
	Notary Public 11/3/	γ_{i+1}
This r	eport ** contains (check all applicable	boxes):
X (a) Facing Page.	,
) Statement of Financial Condition.	
`	Statement of Income (Loss).Statement of Changes in Financial C	Condition
`		ers' Equity or Partners' or Sole Proprietors' Capital.
\Box (f)) Statement of Changes in Liabilities	
) Computation of Net Capital.	B 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
		Reserve Requirements Pursuant to Rule 15c3-3.
		ion or Control Requirements Under Rule 15c3-3. riate explanation of the Computation of Net Capital Under Rule 15c3-3 and the
 (),		he Reserve Requirements Under Exhibit A of Rule 15c3-3.
□ (k		ed and unaudited Statements of Financial Condition with respect to methods of
	consolidation.	
	An Oath or Affirmation.	
	n) A copy of the SIPC Supplemental R	eport. equacies found to exist or found to have existed since the date of the previous aud:
– (11	, Trioport describing any material made	equacies found to exist of found to have existed since the date of the previous and
*For	conditions of confidential treatment of	f certain portions of this filing, see section 240.17a-5(e)(3).



FINANCIAL STATEMENTS

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21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

Independent Auditor's Report

Harold Oshima Oshima & Associates (a proprietorship) Boston, Massachusetts

I have audited the accompanying statement of financial condition of Oshima & Associates (a proprietorship, the "Company") as of December 31, 2004 and the related statements of income, of changes in equity, and of cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with U.S. generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates used by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for our opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Oshima & Associates (a proprietorship) at December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

David Merfeld LLC

Boston, Massachusetts February 15, 2005

STATEMENT OF FINANCIAL CONDITION

December 31, 2004

See Auditor's Report

ASSETS

Current assets		
Cash	. \$	4,853
Accounts receivable		3,969
Total current assets		8,822
Other assets		
Marketable securities available-for-sale		8,385
Deposit with correspondent broker		582
Cash		
Marketable securities available-for-sale		8,471
Total other assets		17,438
Total assets	\$	26,260
LIABILITIES AND EQUITY	,	
Current liabilities		
Accrued expenses	\$	397
Equity		
Owners' capital		30,208
Cumulative other comprehensive income		(4,345)
Total equity		25,863
Total liabilities and equity	\$	26,260

STATEMENT OF INCOME

For the Year Ended December 31, 2004

See Auditor's Report

Revenues	
Commissions	\$ 54,886
Investment income	327
Total revenues	55,213
Expenses	
Travel	107
Rent	3,108
Dues and subscriptions	202
Insurance	1,142
Licences and pemits	1,340
Office supplies	1,939
Delivery and postage	602
Professional fees	2,295
Telephone	1,931
Bank charges	305
Contributions	360
Total expenses	13,331
Net operating income	41,882
Gain on sale of marketable security	1,150
Net income	\$ 43,032

STATEMENT OF CHANGES IN EQUITY

For the Year Ended December 31, 2004

See Auditor's Report

		Owner's Capital	 ulative Other hensive Income	 Total Equity
Balance, January 1, 2004	\$	33,852	\$ (3,114)	\$ 30,738
2004 transactions Net income		43,032		43,032
Other comprehensive income Unrealized holding loss Reclassification adjustment			 (81) (1,150)	 (81) (1,150)
Comprehensive income			(1,231)	(1,231)
Distributions to owner	 -	(46,676)	 	 (46,676)
Balance, December 31, 2004	\$	30,208	\$ (4,345)	\$ 25,863

STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2004

See Auditor's Report

Cash flows from operating activities		
Commission revenue received	\$	58,677
Operating expenses paid		(15,637)
Investment income received		2
Net cash flows from operating activities		43,042
Cash flows from investing activities		
Marketable securitiy sold		4,520
Cash flows from financing activities		
Dividends paid		(45,451)
Cash flows		2,111
Cash, beginning of year		2,742
Cash, end of year	\$	4,853
Reconciliation of net income to cash flows from operating activities		
Net income	\$	43,032
Adjustments to reconcile net income to cash provided by operating activities		
Investment income directly reinvested in marketable securities		(325)
Gain on sale of marketable security		(1,150)
Changes in assets and liabilities		
Accounts receivable		3,791
Accrued expenses		(2,306)
Net cash flows from operating activities	\$	43,042
Non-cash investing and financing activities		
Investment income directly reinvested in marketable securities		
Total investment income	\$	327
Income directly reinvested by issuer	•	325
Investment income received in cash	.	
mvestment income received in cash	<u> </u>	2
Owner's draw paid from deposit with corresponding broker		
Total owner's draws	\$	46,676
Owner's draw paid from deposit with corresponding broker		1,225
Cash used for owner's draw	\$	45,451

OSHIMA & ASSOCIATES (A PROPRIETORSHIP) NOTES TO FINANCIAL STATEMENTS

December 31, 2004

A. Securities dealer registration and nature of operations

Oshima & Associates (the "Company") is a proprietorship of Harold Oshima. The Company is registered with the National Association of Securities Dealers and the Securities and Exchange Commission ("SEC") as a broker/dealer in securities. In order to continue this status, the Company is required to maintain net capital, as defined by the SEC, of in excess of \$5,000. At December 31, 2004, net capital was \$14,294.

As a broker/dealer, the Company receives commission revenue from the sale of securities and mutual funds and from advisory fees. Fees are also charged for tax and financial advisory services. By engaging the services of another broker/dealer, on a fully-disclosed basis, and acting solely as an "introducing broker", the Company does not hold customer securities, exectute transactions for customers, or perform custodial functions for customers.

A substantial portion of the Company's revenues is derived from clients residing in Massachusetts, and a downturn in the state's economy could have an effect on the Company.

B. Significant accounting policies

The Company's financial statements are presented in accordance with U.S. generally accepted accounting principles. Significant accounting policies employed in the preparation of these financial statements include:

<u>Estimates</u>: The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimates.

<u>Commission revenue and expense</u> are recognized as the transactions that give rise to the income and expense close.

<u>Unrealized holding gains and losses</u> arise from changes in the value of available-for-sale securities. These gains and losses are included in other comprehensive income.

C. Operating lease from related party

Office space and administrative personnel have been provided by Harold Oshima to the Company, under a tenancy-at-will. Rent is \$3,108 per year.

D. Deposit with correspondent broker

Because the Company does not handle customer securities or trades directly, it has entered into a relationship with a clearing, or correspondent, broker. As part of the terms of its contract with this broker, it maintains with them a \$582 deposit, held in a money-market fund. Interest earned on this account inures to the benefit of the Company.

E. Investment in marketable security

The Company's investments in marketable securities are held for an indefinite period and thus are classified as available-for-sale. Available-for-sale securities are recorded at fair value in investments and other assets on the balance sheet, with the change in fair value during the period included in other comprehensive income for the period. Cost and fair value of the securities – stocks and mutual funds – were \$21,202 and \$16,587, respectively, at December 31, 2004.

F. Income taxes

As a proprietorship, all income of the Company is taxed to Harold Oshima. Therefore, no provision is shown for federal or state income taxes in the financial statements.

21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

Independent Auditor's Report

Harold Oshima Oshima & Associates (a proprietorship) Boston, Massachusetts

I have audited the accompanying financial statements of Oshima & Associates (a proprietorship) as of and for the year ended December 31, 2004 and have issued my report thereon dated February 14, 2005. My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Supplemental Schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

David Merfeld LLC

Boston, Massachusetts February 15, 2005

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BRO	OKER OR DEALER	Oshima & Associates (A Proprietorship)		as of	-	12/31/04	
		COMPUTATION OF NET CAPITAL					
1.	Total ownership equity from	n Statement of Financial Condition			\$	25,863	3480
2.	Deduct ownership equity no	ot allowable for Net Capital					3490
3.	Total ownership equity qua	lified for Net Capital					3500
4.	Add:					,	
	A. Liabilities subordinated	d to claims of general creditors allowable in computation of Net Capital	· · · · · · · · · · · · · · · · · · ·				3520
	,	allowable credits (List)			_		3525
5.	•	subordinated liabilities			\$_	25,863	3530
6.	Deductions and/or charges						
		sets from Statement of Financial Condition (Notes B and C)\$		3540			
		delinquency		3590			
	•	ntracts and spot commodities -					
		rges		3600			
_		or charges	9,053	3610	_	9,053	3620
7		wable credits (List)			_	10.010	3630
8	•	on securities positions.	•••••	· · · · · · · · · · · · · · · · · · ·	\$ _	16,810	3640
9.		puted, where applicable, pursuant to 15c3-1(f)):		3660			
		commitments\$		3670			
	C. Trading and investment	s borrowings.		3670			
		ries		3735			
	•			3733			
				3730			
			2,516	3734			
			2,010	3650			
				3736		2,516	3740
10.	(=:,				\$ =	14,294	3750
						OMIT PE	NNIES
REC	ONCILATION TO FOCUS						
	Net capital from Focus Rep	oort			\$	16,053	
	Reconciliation	t recorded in Fears Depart				4.050	
		t recorded in Focus Report				1,650	
	•	corded in Focus Report in excess of financial statement amount				1,436	
	Difference in computa	rked to market in Focus Report				(2,329)	
	Difference in computa	tion of halicut			-	(2,516)	
	Net capital as computed ab	pove			\$_	14,294	

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Independent Auditor's Report

Harold Oshima Oshima & Associates (a proprietorship) Boston, Massachusetts

In planning and performing my audit of the financial statements of Oshima & Associates (a proprietorship, the "Company") and supplemental schedule for the year ended December 31, 2004, I considered its internal control structure, including procedures for safeguarding securities, in order to determine my auditing procedures for the purposes of expressing my opinion on the financial statements, and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the Company, including practices and procedures that I considered relevant to the objectives stated in Rule 17a-5(g) in making periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(11) and for determining compliance with the exemptive provisions of Rule 15c3 3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8
 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve
 System.

The management of the company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure, policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's abovementioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which management has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. In addition, projection of any evaluation of them to future periods is subject to the risks that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned function. However, I noted no matters involving the internal control structure, including procedures for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered be the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objective in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2004 to meet the Commission's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, the New York Stock Exchange, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of brokers and dealers, and should not be used for any other purpose.

David Merfeld LLC

Boston, Massachusetts February 15, 2005